ACC-APG Overview
Mr. Kenyata L. Wesley, Sr.
Executive Director, ACC-APG

AFCEA Luncheon
23 March 2021
LEADERSHIP TEAM

Kenyata L. Wesley, Sr.
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Deputy Director

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Military Deputy

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Division E
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Ft. Huachuca
Natick
Orlando

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Division A
Adelphi
RTP
Tenant
Tobyhanna

Enterprise Resources (G1/8)
Intelligence & Security (G2)
Operations (G3)
Logistics & Facilities (G4)
Contracting Operations (G5)
Technology (G6)
Source Selection Center of Excellence
Strategic Initiatives Group
Army Materiel Command

- Protect the Force & Defeat COVID-19
- Support IRF/CRF/GRF Ability to Rapidly Deploy
- Support Combatant CDRs Operational Requirements & ASL Priorities
- Provide Installation Services & Power Projection Capabilities
- Maintain OIB Production
- Transformation of Sustainment Warfighting Function

Army Contracting Command

- Soldiers & People
- Readiness
- Modernization
- Reform and Adapt
Support to Army 7+2 Priorities

**INDUSTRIAL BASE READINESS**
Sustaining fielded systems, surge to support LSCO

**SUPPLY AVAILABILITY & EQUIPMENT READINESS**
Units ready to train, mobilize and deploy

**SOLDIER & FAMILY READINESS**
Enables Army Readiness

**MUNITIONS READINESS**
Set Theaters and execute LSCO

**STRATEGIC POWER PROJECTION**
Build sufficient capability and capacity

**INSTALLATION READINESS**
Supporting current and evolving readiness

**LOGISTICS INFORMATION READINESS**
Mitigate disrupted / loss of info systems

**MODERNIZATION**
Urgency of modernization to meet LSCO requirements

**REFORM AND ADAPT**
Improve funding execution, emphasize contract admin & adapt to MDO priorities
SUPPORT TO FEDERAL COVID RESPONSE

Teamed with JPEO CBRND and Health and Human Service’s Biomedical Advanced Research and Development Agency (BARDA) to provide swift and efficient response to the COVID pandemic.

>1100 COVID Actions Executed in FY20/21

$10.6B Obligated to COVID requirements

**Highlights:**

**Moderna Vaccine**
More than 118M doses throughout the U.S. by 31 March 2021. Expected to supply an additional 248.5M doses.

**Needles & Syringes | 7 Different Manufactures**
Delivered over 171M needle/syringe units as of February 2021. Expected to produce more than 1B units.

**Vials**
ACC-APG has also contracted for vial fill/finish capabilities for COVID-19 vaccines.

**Industrial Base Expansion**
- Expand enduring domestic vaccine capacity
- Establish enduring pandemic response infrastructure
- Ensure end-to-end supply chain
- Anticipated $8.5B investment, $1B annual sustainment
Numbers below are based on data available at the close of fiscal year 20 (FY20)

- **$14B** UNCLASSIFIED CONTRACT VEHICLES
- **$1.3B** GRANTS AGREEMENTS TIAS
- **$555M** CLASSIFIED
- **$1B** OTAs

- Services: $7.8B (55%)
- Supplies: $6.2B (45%)
42% Obligations awarded to small businesses in FY20

$3.5 Billion Obligated to Army Futures Command in FY20

$15.3 Billion In unclassified obligations

$3.1 Billion Obligated toward COVID relief efforts in FY20

$833 Million In funds de-obligated in FY20

830 Contracting Personnel Onboard
Total Authorized 928

14 Buying Divisions
7 Geographically Dispersed Locations

6 Provide contract support to 6 of 8 CFTs

42% Obligations awarded to small businesses in FY20

Numbers below are based on data available at the close of fiscal year 20 (FY20)
FY20 OBLIGATIONS

Top 15 Partners by Obligations

<table>
<thead>
<tr>
<th>Mission Partner</th>
<th>Actions</th>
<th>Obligations</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. JPEO CBRND</td>
<td>1222</td>
<td>$2.2 B</td>
</tr>
<tr>
<td>2. PEO IEWS</td>
<td>1362</td>
<td>$1.5 B</td>
</tr>
<tr>
<td>3. AMC: CECOM</td>
<td>3169</td>
<td>$1.3 B</td>
</tr>
<tr>
<td>4. Grants/Agreements/TIA</td>
<td>3411</td>
<td>$1.1 B</td>
</tr>
<tr>
<td>5. AFC:CCDC</td>
<td>4687</td>
<td>$1.1 B</td>
</tr>
<tr>
<td>6. PEO C3T</td>
<td>1067</td>
<td>$1 B</td>
</tr>
<tr>
<td>7. OTA-Prototypes</td>
<td>309</td>
<td>$722 M</td>
</tr>
<tr>
<td>8. PEO AVIATION</td>
<td>433</td>
<td>$718 M</td>
</tr>
<tr>
<td>9. NETCOM</td>
<td>1105</td>
<td>$677 M</td>
</tr>
<tr>
<td>10. PEO SOLDIER</td>
<td>890</td>
<td>$555 M</td>
</tr>
<tr>
<td>11. Secure Contracting</td>
<td>2008</td>
<td>$380 M</td>
</tr>
<tr>
<td>12. HQ,DA</td>
<td>788</td>
<td>$352 M</td>
</tr>
<tr>
<td>13. USATEC</td>
<td>991</td>
<td>$198 M</td>
</tr>
<tr>
<td>14. NAVY</td>
<td>225</td>
<td>$197 M</td>
</tr>
<tr>
<td>15. PEO CS and CSS</td>
<td>197</td>
<td></td>
</tr>
</tbody>
</table>

Socio-economically Disadvantaged Groups

- 42% Small Business
- 12% Small Disadvantaged
- 6% Women Owned
- 1% Certified HUBZone
- 4% Service Disabled Veteran
ACC-APG provides support to Army readiness, modernization, and Soldier lethality through comprehensive contracting, business advisory support, and sustained expertise in eight (8) primary mission areas.
### PRIMARY MISSION PARTNERS

<table>
<thead>
<tr>
<th>Organization</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>JPEO-CBRND</td>
<td>Joint Program Executive Office – Chemical, Biological, Radiological, &amp; Nuclear Defense</td>
</tr>
<tr>
<td>PEO-IEW&amp;S</td>
<td>Program Executive Office Intelligence, Electronic Warfare &amp; Sensors</td>
</tr>
<tr>
<td>CECOM</td>
<td>U.S. Army Communications Electronics Command</td>
</tr>
<tr>
<td>AFC</td>
<td>Army Futures Command</td>
</tr>
<tr>
<td>AMC</td>
<td>Army Materiel Command</td>
</tr>
<tr>
<td>PEO-C3T</td>
<td>Program Executive Office – Command, Control, Communications Tactical</td>
</tr>
<tr>
<td>PEO-Aviation</td>
<td>Program Executive Office – Command, Control, Communications Tactical</td>
</tr>
<tr>
<td>PEO-Soldier</td>
<td>Program Executive Office – Soldier</td>
</tr>
<tr>
<td>HQ, DA</td>
<td>Headquarters, Department of the Army</td>
</tr>
<tr>
<td>ATEC</td>
<td>U.S. Army Test &amp; Evaluation Command</td>
</tr>
<tr>
<td>NETCOM</td>
<td>U.S. Army Network Enterprise Technology Command</td>
</tr>
<tr>
<td>PEO CS&amp;CSS</td>
<td>Program Executive Office – Combat Support &amp; Combat Service Support</td>
</tr>
</tbody>
</table>
INDUSTRY ENGAGEMENT

S3CoE Outreach
Regularly connecting with industry to connect the ideas and advance the interests of ACC-APG and its mission partners.

Training With Industry
Equip ACC-APG workforce with state-of-the-art skills in industrial practices and procedures not available through military or civil education programs.

Industry Days
Targeted events designed to highlight present requirements and discuss issues pertinent to a specific community of interest.

Forecasts to Industry
Regularly updated RFIs posted to Beta.Sam.gov to facilitate dialogue with Industry Partners prior to release of announcements.

NDIA Outreach Initiative
Targeted events designed to highlight present requirements and discuss issues pertinent to a specific community of interest.

One-on-One Meetings
Scheduled meetings between potential industry partners and acquisition professionals.

*Solicitations and requests are subject to change. Please refer to site for latest information.
S3COE SYMPOSIUMS

NEXT UP: Open Architecture in Federal Acquisitions
14 Apr 21 | 9 – 10:30 | Virtual

All symposiums registration details will be publicized on https://beta.SAM.gov

Please send RSVP requests to the APG S3CoE email address usarmy.apg.acc.mbx.acc-apg-s3coe@mail.mil

Q1
Cybersecurity Maturity Model Certification for DoD Acquisitions
9 Dec 20 | 9 -10:30 am | Virtual

Q2
Artificial Intelligence in Federal Acquisitions
17 Feb 21 | 9 -10:30 am | Virtual

Q3
Open Architecture in Federal Acquisitions
14 Apr 21 | 9 -10:30 am | Virtual

Q4
Post Award Debriefings for DoD Acquisitions
14 July 21 | 9 -10:30 am | Virtual
DOING BUSINESS WITH ACC-APG

- Identify your product or service. Create a capabilities statement.
- Visit your nearest Procurement Technical Assistance Center (PTAC) or Small Business Development Center for assistance (SBDC).
- Obtain Data Universal Numbering System (DUNs) Number or a Contractor & Government Entity Code (CAGE).
- Research mission of potential ACC-APG Customer.
- Identify Prime Contracting and subcontracting opportunities.
- Register in the System for Award Management (SAM).
- Familiarize yourself with DOD contracting regulations and procedures.
- Seek additional assistance as needed.
- Market your capability well.
- Lastly, explore other Federal opportunities i.e., SBA programs, GSA’s Federal Supply Schedule.

For more information contact the APG Small Business Office
P: 443.861.4340
E: usarmy.apg.cecom.mbx.small-business-outreach@mail.mil
W: https://osbp.apg.army.mi
CONTRACTING OPPORTUNITIES

- ACC-APG Competitive/Fair Opportunities posted to [https://beta.SAM.gov](https://beta.SAM.gov)

- Soldier Center’s Broad Other Transaction Authority Announcement [https://www3.natick.army.mil/NSRDEC-BOTAA.aspx](https://www3.natick.army.mil/NSRDEC-BOTAA.aspx)

- Small Business Innovative Research (SBIR)/Small Business Technology Transfer (STTR) [www.dodsbirsttr.mil](http://www.dodsbirsttr.mil)

- Defense Innovation Marketplace [https://defenseinnovationmarketplace.dtic.mil/](https://defenseinnovationmarketplace.dtic.mil/)

- DoD Technical Exchange Meetings

- Network Cross Functional Team Technical Exchange Meeting

- Army Xtech Search [https://www.arl.army.mil/xtechsearch/](https://www.arl.army.mil/xtechsearch/)
Q&A

Doing Our Part To Help Win the Nation’s Wars

Questions? Contact us!

6472 Integrity Ct.
Aberdeen Proving Ground, MD 21005
P: 410-278-4429
E: acc.pao@us.army.mil
CHAIN OF AUTHORITY

Procurement Authority

Senior Procurement
Honorable, Dr. Bruce Jette

ACC HCA
MG Paul Pardew

ACC – APG SCO
Mr. Kenyata Wesley
SES

Chief of Contracting Office

Contracting Officer

Command and Control

AMC CG
GEN Edward Daly

ACC CG
MG Paul Pardew

ACC – APG Executive Director
Mr. Kenyata Wesley
SES

Division Chief

Branch Chief

Administrative Control

ACC CG
MG Paul Pardew

Operational Control

CECOM CG
MG Mitchell Kilgo
CONTRACTING CENTERS

14 Buying divisions in 10 geographically disbursed locations

Locations
- Aberdeen Proving Ground, MD
- Adelphi, MD
- Ft. Belvoir, VA
- Ft. Huachuca, AZ
- Natick, MA
- Orlando, FL
- Research Triangle Park, NC
- Tobyhanna, PA

Satellite Offices
- Ft. Detrick, MD
- White Sands Missile Range, NM
## CONTRACTING TOOLBOX

### Core Competencies:
- Negotiated Procurements
- Commercial Items
- Service Contracts
- Simplified Acquisitions
- Strategic Sourcing
- Assistance Instruments
- OTAs

* Strategic Sourcing Vehicle

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<table>
<thead>
<tr>
<th>Division</th>
<th>Core Competencies</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>DIVISION A</strong></td>
<td>- MITRE FFRDC*&lt;br&gt;- R&amp;D&lt;br&gt;- SBIRs</td>
</tr>
<tr>
<td><strong>DIVISION B</strong></td>
<td>- RS3 MATOC*&lt;br&gt;- ACAT Support&lt;br&gt;- CHS-5 IDIQ*</td>
</tr>
<tr>
<td><strong>DIVISION C</strong></td>
<td>- Secure Contracting&lt;br&gt;- ACAT Support</td>
</tr>
<tr>
<td><strong>DIVISION D</strong></td>
<td>- FMS&lt;br&gt;- ACAT Support&lt;br&gt;- RAND FFRDC</td>
</tr>
<tr>
<td><strong>DIVISION E</strong></td>
<td>- Sustainment Support&lt;br&gt;- SSES NEXGEN MATOC*&lt;br&gt;- Software Development&lt;br&gt;- Software Sustainment</td>
</tr>
<tr>
<td><strong>ADELPHI</strong></td>
<td>- R&amp;D&lt;br&gt;- Grants/Agreements&lt;br&gt;- Assistance Instruments&lt;br&gt;- OTAs&lt;br&gt;- BAAs</td>
</tr>
<tr>
<td><strong>FT. BELVOIR</strong></td>
<td>- OTA Consortium&lt;br&gt;- ACAT Support</td>
</tr>
<tr>
<td><strong>EDGEWOOD</strong></td>
<td>- JERDAP MATOC*&lt;br&gt;- JECCLASS MATOC*&lt;br&gt;- ACAT Support&lt;br&gt;- R&amp;D</td>
</tr>
<tr>
<td><strong>FT. HUACHUCA</strong></td>
<td>- CHESS&lt;br&gt;- BPAs&lt;br&gt;- IT/Infrastructure</td>
</tr>
<tr>
<td><strong>NATICK</strong></td>
<td>- JERDAP MATOC*&lt;br&gt;- OPETS MATOC*&lt;br&gt;- Assistance Instruments/OTAs&lt;br&gt;- ACAT Support&lt;br&gt;- R&amp;D</td>
</tr>
<tr>
<td><strong>ORLANDO</strong></td>
<td>- JERDAP MATOC*&lt;br&gt;- OPETS MATOC*&lt;br&gt;- Assistance Instruments/OTAs&lt;br&gt;- ACAT Support&lt;br&gt;- R&amp;D</td>
</tr>
<tr>
<td><strong>RTP</strong></td>
<td>- R&amp;D&lt;br&gt;- Grants/Agreements&lt;br&gt;- Assistance Instruments&lt;br&gt;- OTAs&lt;br&gt;- BAAs</td>
</tr>
<tr>
<td><strong>TENANT</strong></td>
<td>- CHESS&lt;br&gt;- Reverse Auctioning&lt;br&gt;- Facilities 8(A) MATOC</td>
</tr>
<tr>
<td><strong>TOBYHANNA</strong></td>
<td>- Depot Support&lt;br&gt;- PPPs</td>
</tr>
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