PEO EIS

Connecting the Army. Working for Soldiers.

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RECENT MILESTONES

ARDAP
- Completed Solution Analysis for EBS-C
- GCSS-Army: Completed three major releases
- Army Vantage: Completed Commander’s Risk Reduction Toolkit rollout to ARNG and Reserve

DIBS
- Transition to PM DIBS and integrated LMP
- LMP Suite on HANA Go-Live
- GFEBS-SA Full Deployment
- ATIS Program Increment-2

IPPS-A
- IPPS-A Inc. II: Completed Release 3 Build and Developer Integration Test
- RCAS: Consolidated 108 servers from 54 ARNG Joint Force HQs to one environment.
- MC4: Completed over 65 worldwide missions supporting deployed and garrison Army medical units

PM DCATS
- WESS: Completed 2 Modernized Earth Terminal installations and declared Initial Operating Capability of the new Gateway Complex
- I3MP: Completed network modernization at 4 locations and voice modernization at 2 locations
- P2E: Completed Okinawa Voice Modernization and executed voice modernization at 3 locations.

I3MP
- Delivered 20 Deployable DCO Systems – Modular and operationalized 13 Garrison DCO Platforms
- Expanded the Army’s Big Data Platform, Gabriel Nimbus and deployed in the JWICS classified network

AESMS
- AESMS has on-boarded 12,400+ TMT users
- ALTESS on track to complete the first standardized designated data center
- CHESS’ ITES-3S IDIQ contract designated a mandatory source for IT services by the Under Secretary of the Army.
THOUGHTS ON OUR RELATIONSHIP WITH INDUSTRY

POSITIONING OURSELVES FOR SUCCESS

• Requirements: Prescriptive vs Wide Open
• Contracting Approach: Fixed Price vs Cost-Plus; OTA prototyping
• Cost/time estimating: Realistic?
• Development Approach: Agile, Waterfall, other
• Seeing Ourselves: Deliverables, metrics, Industry Battle Rhythm
• Balance between Innovation and Oversight

Welcome Industry’s Ideas on Fair and Balanced Arrangements with Acceptable Risk on Both Sides & Where Innovation is Allowed to Thrive
CHALLENGES & LESSONS LEARNED

- Synchronizing Integrated Tactical and Enterprise Networks
- Delivering Innovative, Integrated and Cost-Effective Solutions
- Codify Modernization Requirements at Enterprise Level
- Migration to the Cloud
- Managing Data
- Avoiding “Program Attachment”
- Providing Unique Skill Sets: Cloud Architects, Cloud Financial Operations, Data Scientists
- Building the EIS Bench

Adapting to Deliver the Best Solutions for Multi-Domain Operations
BENEFITS OF INDUSTRY ENGAGEMENT

- Makes us smarter about what works and what doesn’t
- Increases competition
- Enhances our understanding of the commercial marketplace
- Attracts new contractors
- Provides better proposals and more innovative solutions to PEO EIS

416

Industry meeting requests in the last seven months (about 60 a month)
REQUEST A MEETING THROUGH OUR WEBSITE

eis.army.mil
TOP 5 PROCUREMENT OPPORTUNITIES

<table>
<thead>
<tr>
<th>PM/PD/PL</th>
<th>Title</th>
<th>Contract Vehicle or Stand-Alone</th>
<th>Estimated Solicitation Release</th>
<th>Estimated Award</th>
<th>Estimated Contract Value Range (including options)</th>
</tr>
</thead>
<tbody>
<tr>
<td>I3MP</td>
<td>Outside Plant Capability</td>
<td>TBD</td>
<td>Jun-21</td>
<td>Oct-21</td>
<td>$250M-$1B</td>
</tr>
<tr>
<td>P2E</td>
<td>Europe Infrastructure Modernization Capability Set</td>
<td>NASA SEWP</td>
<td>Aug-21</td>
<td>Dec-21</td>
<td>$100M-$250M</td>
</tr>
<tr>
<td>PdM WESS</td>
<td>EDIM Modem</td>
<td>Stand-Alone</td>
<td>Feb-22</td>
<td>Jul-23</td>
<td>$100M-$250M</td>
</tr>
<tr>
<td>PL EC</td>
<td>AESMP</td>
<td>Stand Alone</td>
<td>Sep-21</td>
<td>Jun-22</td>
<td>$250M-$1B</td>
</tr>
<tr>
<td>IPPS-A Increment II</td>
<td>INC II Release 4 Plus</td>
<td>TBD</td>
<td>Summer 2021</td>
<td>2QFY22</td>
<td>TBD</td>
</tr>
</tbody>
</table>

Additional opportunities can be found on our website at eis.army.mil/opportunities

DISCLAIMER: All forecasted opportunities and information provided in this document are for informational purposes only and are subject to change. Neither this document nor any information gained from it are binding on the Government. Only the final solicitation issued by the Contracting Officer is the official requirement including estimated value, extent of competition, small business participation and procurement strategy.
Q&A
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