DLA J6 Enterprise Technology Services (JETS)
Michael Yacobacci, DCSO - J6 IT Services Division Chief
Agenda

• JETS Overview
• JETS Statistics
• Contracting with Small Business
• JETS Advancements
• JETS Option Execution
• Outside Agency Support
• JETS Experiences
• JETS 2.0
• DCSO Questions and Answers
JETS Overview

• Summary of JETS
  – A multiple award Indefinite Delivery/Indefinite Quantity (IDIQ) contract to provide support for DLA’s near-term and future demand for Enterprise technology services

• Scope
  – Includes information technology solutions, technical support, maintenance and sustainment; operations support; application development, lifecycle management, infrastructure, network and IT program management support.
  – The specific scope of each effort will fall within the 21 task areas included in the IDIQ Statement of Work (SOW)
  – 211 Labor Categories with established ceiling rates

• Customers
  – DLA Information Operations (J6)
  – Available for other DoD customers
JETS Overview (continued)

• Dollar value of Acquisition
  – Maximum value is $6,014,804,859.39
  – Guaranteed Minimum of $10,000.00 per IDIQ

• Contract type
  – Multiple Award, Indefinite Delivery/Indefinite Quantity (IDIQ)
  – Firm-Fixed Price (FFP) task order CLINs for services and incidental materials associated with the services
  – Cost and Incentive Fee CLINS added in February 2021
  – Time & Material (T&M) for Travel & ODCs

• Evaluation strategy
  – Best Value, trade-off process for IDIQ awards
  – LPTA or Trade-Off process for evaluation of Task Order requirements

• Period of Performance
  – 8 year multiple award IDIQ contracts
    • 5 year base period (1/4/2017 – 1/3/2022)
    • One 3 year option period (1/4/2022 – 1/3/2025)
• **IDIQ Award Groupings:**
  – **Group A – Unrestricted**
    • All IDIQ contract holders are eligible to compete
  – **Group B – 100% Small Business Set-aside**
    • All small business and 8(a) IDIQ contract holders are eligible to compete.
  – **Group C – 8(a) Businesses**
    • All 8(a) IDIQ contract holders are eligible to compete.
    • Eligible 8(a) sole source task orders up to $4M
## JETS Statistics

### All JETS Task Orders – Competition Type

<table>
<thead>
<tr>
<th>Type</th>
<th>Total Amount</th>
<th>Total Orders</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL UNRESTRICTED</td>
<td>$1.07B</td>
<td>138 Task Orders</td>
</tr>
<tr>
<td>TOTAL SMALL BUSINESS SET-ASIDE:</td>
<td>$377M</td>
<td>87 Task Orders</td>
</tr>
<tr>
<td>TOTAL 8(A) SOLE SOURCE</td>
<td>$211M</td>
<td>86 Task Orders</td>
</tr>
<tr>
<td>TOTAL 8(A) COMPETITIVE</td>
<td>$178M</td>
<td>30 Task Orders</td>
</tr>
<tr>
<td>TOTAL SOLE SOURCE (EXCEPTION TO FAIR OPPORTUNITY)</td>
<td>$193M</td>
<td>97 Task Orders</td>
</tr>
<tr>
<td>TOTAL JETS AWARDS</td>
<td>$2.029B</td>
<td>438 Task Orders</td>
</tr>
<tr>
<td>Business Type</td>
<td>Obligations</td>
<td>Task Orders</td>
</tr>
<tr>
<td>---------------------------------------------------</td>
<td>-------------</td>
<td>-------------</td>
</tr>
<tr>
<td>OTHER THAN SMALL BUSINESS (OTSB)</td>
<td>$447M</td>
<td>127 Task Orders</td>
</tr>
<tr>
<td>CTA MEMBERS OF OTSB</td>
<td>$207M</td>
<td>73 Task Orders</td>
</tr>
<tr>
<td>SMALL BUSINESS (EXCLUDING 8(A))</td>
<td>$232M</td>
<td>73 Task Orders</td>
</tr>
<tr>
<td>8(A) SMALL BUSINESS</td>
<td>$439M</td>
<td>165 Task Orders</td>
</tr>
<tr>
<td>TOTAL OBLIGATIONS</td>
<td>$1.325B</td>
<td>438 Task Orders</td>
</tr>
</tbody>
</table>

Source: Director’s Office DLA Slide Template
As of August 26, 2020
<table>
<thead>
<tr>
<th>Classification</th>
<th>Amount</th>
<th>Orders</th>
</tr>
</thead>
<tbody>
<tr>
<td>OTHER THAN SMALL BUSINESS (OTSB)</td>
<td>$528M</td>
<td>45</td>
</tr>
<tr>
<td>CTA MEMBERS OF OTSB</td>
<td>$348M</td>
<td>65</td>
</tr>
<tr>
<td>SMALL BUSINESS (EXCLUDING 8(A))</td>
<td>$104M</td>
<td>16</td>
</tr>
<tr>
<td>8(A) SMALL BUSINESS</td>
<td>$90M</td>
<td>12</td>
</tr>
<tr>
<td>TOTAL UNRESTRICTED</td>
<td>$1.070B</td>
<td>138</td>
</tr>
</tbody>
</table>
66% of JETS Task Order dollars have been obligated to Small Businesses
   - $878M of $1.325M

61% of Competitive JETS Task Orders restricted for Small Business Competition
   - DCSO works closely with our Small Business Office to increase that number
   - Issue RFIs to research the capability of the JETS small businesses
     - Better informs customers (J6) of the capabilities of Small Businesses

JETS has implemented other techniques to increase Small Business involvement
   - CTA Requirements on Unrestricted Task Orders
   - Small Business Subcontracting Requirements
JETS Advancements

- List of JETS Awards
  - Next release in May 2021;
  - Goal is to release this information semi-annually
- Preference of Trade-off over LPTA
- Limit on Key Personnel
- CTA Additions
- Labor Category Refresh
- Task Area Identification in Task Orders
- DLA JETS Website; Availability to other DoD Customers
- Emphasis on Negotiations
- Addition of CLINs (Cost and Incentive Fee)

Source: Director’s Office DLA Slide Template
As of August 26, 2020
JETS Option Execution

• JETS Vendor Re-certification
  – 120 days prior to base period expiration (early September 2021)
  – JETS Small and 8(a) businesses that are no longer small will have to comply with requirements of an other than small business
    • Establish a CTA
    • Update Small Business Participation Plan
    • Comply with Subcontracting Plan requirements
  – CTA only vendors that are no longer considered small will not have their option exercised

• Vendor Ramp-on
  – DLA does not anticipate ramping on new small business, other than small business, an CTA small business
  – DLA may ramp-on new 8(a) vendors, if adequate competition is needed after re-certification

• Option Execution
  – Anticipate executing options in November/December 2021
• JETS Website
  – Includes ordering procedures, documents, and templates
  – [https://today.dla.mil/JETS/Pages/default.aspx](https://today.dla.mil/JETS/Pages/default.aspx)

• Delegation of Ordering Authority to other DoD Agencies
  – Looking for opportunities to expand
  – Fee of 1% of the award value or $100K, whichever is less

• Interested Customer POCs
  – Thomas Sartin: Thomas.sartin@dla.mil
  – Michael Yacobacci: Michael.Yacobacci@dla.mil
JETS Experiences

• Challenges
  – A lot of players with different needs and wants
    • Leadership (DoD, DLA, DCSO)
    • DLA JETS Employees
    • J6 Customers
    • JETS Vendors
  – Changes can’t happen overnight

• Positives
  – Industry Engagement
    • Annual Industry Day
    • AFCEA Events
    • One on One vendor meetings
  – Open To Feedback
  – Flexible and open to change
  – Standardization

Source: Director’s Office DLA Slide Template
As of August 26, 2020
• JETS 2.0
  – Market Research and Planning to begin January 2022
  – Anticipate issuing RFI in early 2022
    • Beta.SAM.gov
DCSO Questions & Answers