GSA Professional Services Portfolio

AFCEA Belvoir | November 4, 2021

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Acting Director
Program Management Division
Contract Solutions for Professional Services

Multiple Award Schedule - Professional Services

OASIS Multi-Agency Contract (MAC)

Services MAC
FY21 Professional Services Spend $≈89.6B

Aligned to eight services subcategories

<table>
<thead>
<tr>
<th>Service/Category</th>
<th>Spend</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management &amp; Advisory</td>
<td>$37.4B</td>
</tr>
<tr>
<td>Social Services</td>
<td>$4.8B</td>
</tr>
<tr>
<td>Marketing &amp; PR</td>
<td>$3.2B</td>
</tr>
<tr>
<td>Technical &amp; Engineering</td>
<td>$27.0B</td>
</tr>
<tr>
<td>Business Administration</td>
<td>$4.7B</td>
</tr>
<tr>
<td>Research &amp; Development</td>
<td>$7.7B</td>
</tr>
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<td>Financial Services</td>
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<tr>
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<td>Marketing &amp; PR</td>
<td>$1.0B</td>
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<td>Research &amp; Development</td>
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</tr>
</tbody>
</table>

Based on GWCM Common and Defense-Centric Spend Tables as of 10/26/2021
Multiple Award Schedule
Professional Services (MAS-PS)
## MAS-PS Scope & Features

### Scope
- Business administration services
- Environmental services
- Financial services
- **Identity protection services (BIC)**
- Language services
- Legal services
- Logistics services
- Marketing & public relations
- Technical & engineering services
- Training

### Features
- Commercial requirements
- >4,000 industry partners
- FFP, T&M, LH
- BPAs allowed
- 20-year contracts, 5-year periods
- Ceiling prices established
- 47 NAICS
- Generally established labor rates
- Order Level Materials (OLMs)
- DPA not required

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**Tier 2 solution designed for commercial requirements**

**FAR 8.4 Ordering Procedures**
Best in Class: Identity Protection Services

Special Item Number (SIN) 541990IPS

- Preferred governmentwide source for data breach & identity protection services (IPS) requirements
- Designated Tier 3, Best-in-Class (BIC)
- Services available:
  - Integrated identity monitoring & notification of Personally Identifiable Information (PII) & Protected Health Information (PHI);
  - Identity theft insurance;
  - Identity restoration services;
  - Protection (safeguarding) of PII & PHI

With limited exceptions, **OMB Memo M-16-14** requires agencies to address covered IPS requirements through MAS-PS.
Department of Defense spend represents approximately 20%
One Acquisition Solution for Integrated Services (OASIS)
# OASIS Contract Families

OASIS has 3 Contract families totalling 19 separate Multiple Award, Indefinite Delivery, Indefinite Quantity (MA-IDIQ) task order contracts

<table>
<thead>
<tr>
<th>Contract Family</th>
<th>Coverage</th>
<th>Ordering Period</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>OASIS Unrestricted</strong></td>
<td>Seven pools for unrestricted requirements (full &amp; open competition)</td>
<td>Master contract term expires: <strong>September 2, 2024</strong> <em>(unless extended per FAR 52.217-8)</em>&lt;br&gt;*Existing TO performance through September 1, 2029</td>
</tr>
<tr>
<td><strong>OASIS Small Business</strong></td>
<td>Seven pools with the ability to do Socio-Economic Set-Asides (FAR 19.8 thru FAR 19.15) at the task order level</td>
<td>Master contract term expires: <strong>December 19, 2024</strong> <em>(no extensions)</em></td>
</tr>
<tr>
<td><strong>OASIS 8(a) Sub-Pools</strong></td>
<td>Five 8(a)-only set-aside pools for competitive &amp; sole source 8(a) awards</td>
<td>*Existing TO performance through December 18, 2029</td>
</tr>
</tbody>
</table>
# OASIS Contractors

Available contractors across 7 pools

<table>
<thead>
<tr>
<th>Pool</th>
<th>General Description</th>
<th>Size Std</th>
<th># SB CTRs</th>
<th># UNR CTRs</th>
<th># 8(a) CTRs</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Mgmt, Scientific &amp; Technical Services</td>
<td>$16.5M</td>
<td>230</td>
<td>101</td>
<td>93</td>
</tr>
<tr>
<td>2</td>
<td>Financial, Accounting Services, R&amp;D: Social Sciences</td>
<td>$22M</td>
<td>36</td>
<td>36</td>
<td>9</td>
</tr>
<tr>
<td>3</td>
<td>Engineering Exceptions: Military, Marine Engineering, Energy Act</td>
<td>$41.5M</td>
<td>200</td>
<td>87</td>
<td>47</td>
</tr>
<tr>
<td>4</td>
<td>Scientific R&amp;D</td>
<td>1,000 employees</td>
<td>110</td>
<td>81</td>
<td>12</td>
</tr>
<tr>
<td>5a</td>
<td>R&amp;D: Other Aircraft Parts and Auxiliary Equipment</td>
<td>1,250 employees</td>
<td>23</td>
<td>21</td>
<td>N/A</td>
</tr>
<tr>
<td>5b</td>
<td>R&amp;D: Space &amp; Missiles</td>
<td>1,250 employees</td>
<td>26</td>
<td>23</td>
<td>3</td>
</tr>
<tr>
<td>6</td>
<td>R&amp;D: Aircraft, Aircraft Engine and Engine Parts</td>
<td>1,500 employees</td>
<td>44</td>
<td>36</td>
<td>N/A</td>
</tr>
</tbody>
</table>
OASIS Features

Tier 3 solution for integrated solutions

- Access to highly qualified contractors
- Provide a single solution for complex requirements
- Support multiple technical disciplines and mission spaces
- Support commercial and non-commercial acquisition
- Support all contract types, including hybrids and cost-reimbursement, at the task order level
- Allow ancillary support components, commonly referred to as Other Direct Costs (ODC), at the task order level
OASIS Business Volume

OASIS FY15-FY21 Obligations ≈ $41.5B

OASIS Dashboard as of 10/20/2021
OASIS Business Volume

FY21 Top Buying Agencies

- USAF: $3.1B
- ARMY: $2.7B
- DOD: $1.5B
- NAVY: $786M
- GSA: $720M
- DHS: $645M
- DOS: $282.5M
- HHS: $204.1M
- USAID: $115.8M
- TREASURY: $57.2M

OASIS Dashboard as of 10/20/2021
OASIS Business Volume

OASIS FY21 Obligations ≈ $10.3B

Vehicle Obligations

- OASIS: $6.4B
- OASIS SB: $3.9B
- OASIS 8(a): $68.5M

Small Business Obligations

- SDB: $1.2B
  - Small Disadvantaged Business (SDB) $586.5M
  - Veteran-Owned (VO) $606.7M
  - Women-Owned (WO) $669.6M
  - Service-Disabled Veteran-Owned (SDVO)
  - HUBZone $50.8M
eTools: Market Research & IGCE development

Research tools available on the OASIS website

- **Price Estimating Tool (PET)**
  - Designed to help build estimates only
  - Assists with preparation of labor portion of IGCE
  - Index pricing to 640 geographic locations
  - Leverages OMBs Standard Occupational Classification (SOC) System

- **Contract Awarded Labor Category (CALC)**
  - Library of awarded prices to use in negotiation for labor contracts
  - Ceiling prices recorded
  - Fully burdened, services data, & worldwide rates

- **OASIS Dashboard**
  - Task Order award data updated daily
  - Industry Partner data/Federal Agency data
  - Download data visualizations
Services Multi-Agency Contract (MAC)
What is the Services MAC?

- GSA’s next best-in-class (BIC) multi-agency contract (MAC) for non-IT services
- Will provide federal agencies access to highly qualified contractors of all sizes from multiple industries
- Provides a unique opportunity for agency stakeholders to incorporate their requirements now or in the future
Scalable contract scope that includes a broad range of services

Streamline access to highly qualified industry partners

Leverage & improve competition at the task order level

Provide consistent & open opportunities for Best-in-Class contract participation

Foster business inclusion & growth in the federal services marketplace

Reduce burden, supply chain cost, & duplicative contracts
Proposed Domain Structure: Draft Scope

Domains aligned to subcategories

OASIS
- Technical & Engineering
- Research & Development
- Management & Advisory
- Financial Services
- Logistics

BMO
- HCaTS
- Human Capital
- Training
- Facilities Services

Expanded Scope
- Environmental
- Intelligence Services
- Enterprise Solutions
- Business Administration
- Social Services
- Marketing & PR
Proposed Features

- Flexible Domain-based structure
- Expanded onboarding opportunities
- Period of Performance: 10+ years (award terms possible)
- No evaluation of price at the IDIQ level
- No ceiling & no cap on awards
- Enhanced ordering tools

Streamlined Ordering Environment (for Unrestricted, Small & Socio. Set Asides)
Timeline

Market Research

Final RFP

NAICS Regulatory Change Effective October 1, 2022

OASIS SB & OASIS 8(a) Ordering Periods End

Draft RFP Phase

Awards Begin

OASIS U Ordering Period Ends

FY21

FY22

FY23

FY24

FY25

Link to FPDS-NG FAR Case
Q&A

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Professional Services PMO
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Thank you!

Want to learn more?

**OASIS** • Check out the [industry guidance](#) on our [OASIS webpage](#)

**MAS-PS** • Review the [Selling through Schedule](#) section on our [MAS site](#)

**Services MAC** • See our [Professional Services Category Interact page](#)

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