CHESS 101
AFCEA Luncheon Presentation

Brendan Burke, Project Director
March 2014
Agenda

- CHESS Organization Relation to PEO EIS, ASA(ALT) and HQDA CIO/G-6
- CHESS Organizational Structure
- CHESS Operational Concept
- CHESS Authority
- CHESS Statement of Non-Availability (SoNA)
- CHESS IT e-mart
- SharePoint License Tracker System (LTS)
- CHESS Training
- CHESS Business/Contracts Report
- Questions and Comments
- Contact Us
CHESS is a Project Directorate in PEO EIS, under ASA(ALT).

IT contracts are established and managed within HQDA CIO/G-6 standards and policies.
**Army Contracting Command (ACC)**
- Enterprise-wide Contracts

**HQDA CIO/G-6**
- Establishment and management of IT Contracts; policies and standards

**NETCOM**
- Army Network Architecture/Army Golden Master (AGM)

**Customer IT Acquisition Requirements**

**ARMY CHESS**

-computer hardware, enterprise software and solutions-

**ITE-2H**
End to End Solutions Servers Networking

**MFD**
Purchase and Lease of Multifunctional Device Printers and Accessories

**ITES-SB**
Enterprise IT Services, Small Business SetAside Fixed Price, T&M, Cost

**ITES-2S**
Enterprise IT Services Performance Based Fixed Price, T&M, Cost

**DoD Enterprise Software Initiative BPAs**

**Army Software Enterprise Licensing Agreements**

**CHESS IT e-mart**

- Hardware/Software/Services
- Streamlined/Decentralized Acquisitions
- Performance
- Small Business Credits
“…Purchasers of commercial hardware and software must satisfy their IT requirements by utilizing CHESS contracts and DoD enterprise software agreements first regardless of dollar value. Any purchase made outside of CHESS contracts requires a waiver.”

AFARS 5139.101 (S-90) (a)

“… If no small business capability exists, CHESS contract vehicles are the preferred source for acquisition of IT services.”

“… Waiver not required for IT services. However, if IT hardware and software are required as part of a non-CHESS IT services contract, a waiver for the hardware and software is required.”

AFARS 5139.101 (S-90) (b)
“… This regulation applies to the Active Army, the Army National Guard /Army National Guard of the United States, and the US Army Reserve unless otherwise stated.” (Applicability, p.i.)

“… It applies to information technology contained in both business systems and national security systems (except as noted) developed for or purchased by the Department of Army.” (Summary, p.i.)

“… It applies to IT contained in command and control (C2) systems, intelligence systems (except as noted), business systems, and (when identified) national security systems (NSS) developed or purchased by the Department of Army (DA).” (1-1. Purpose)

Army Regulation 25-1: Army Information Technology (June 25, 2013)
{Additional CHESS references can be found in paras 2-16h, 3-4a, and 3-41}
What is a SoNA and why is it a requirement in order to purchase from a source other than CHESS?

- A SoNA is issued by CHESS as validation that Army organizations have complied with the AR 25-1 regulation to purchase all COTS IT through CHESS; however, no viable contract vehicle was available at the time of the requirement submission.

Is a SoNA sufficient for purchasing outside of CHESS?

- A SoNA does not constitute approval to purchase or deviate from any Army regulation or policy. Effective July 1, 2013, Headquarters Department of the Army (HQDA) will approve all requests from all Army organizations seeking to purchase COTS IT through sources other than PD CHESS regardless of cost or appropriation. Commands funding the purchase will request a Goal 1 Waiver of this policy by using the Goal 1 Waiver website prior to purchase of all IT hardware or software.

https://adminapps.hqda.pentagon.mil/akmg1w/index.html
What else do I need to know about the SoNA/Goal 1 Waiver Process?

- “Blanket” exceptions from the SoNA/Goal 1 Waiver requirements for an organization/activity are issued by the Goal 1 Waiver team/HQDA CIO/G-6
- A Goal 1 Waiver is required for all server hosting related purchases – even if purchased through CHESS
- Per AR 25-1; non-IT programmed funds require a Goal 1 Waiver even if the purchase is through CHESS if using OMA, $25K and above or RDT&E, $100K and above
- A SoNA/Goal 1 Waiver package is not required for Services, such as IT support, hardware maintenance, and software maintenance as a service – unless the service is part of an IT hosting solution

Any questions regarding the CHESS SoNA process should be directed to the CHESS Support Team at armychess@mail.mil or 888-232-4405
**CHESS IT e-mart**

**IT e-mart Features:**
- Request For Quote (RFQ)/Request For Proposal (RFP)/Request For Information (RFI) Tool *
- Statements of Non-Availability (SoNA) Request Tool *
- Request for Training Tool *
- “Report a Bug” for Feedback *
- Consolidated Buy comparison tool
- CHESS Tutorials, Ordering Guides & FAQs
- Contract information, modifications and lists of products
- Software Agreements for ELAs and ESIs
- Link to Share Point License Tracker System
- Link to CIO/G-6 Army Knowledge Management (AKM) Goal 1 Waiver
- Government Employee Purchase Program
- CHESS Events Calendar
- Army Software Downloads **

*Must be logged in
**Must be CAC logged in
The Army recently awarded several Enterprise License Agreements (ELAs) pursuant to Army goals to streamline acquisitions and generate significant cost avoidance in software procurements through centrally negotiated and purchased Commercial Off the Shelf (COTS) software for use across the Enterprise. In order to deliver improved efficiencies while reducing management overhead costs for the ELAs, SharePoint License Tracking System was established to centrally manage these agreements.

The LTS allows organizations and leadership to track current inventory of license purchases and maintenance, potentially share licenses across and between organizations and provide data for convenient and efficient budget forecasting.

The LTS is accessed through the CHESS SharePoint Portal at the following link: https://peoeis.army.mil/chess/lts/SitePages/Home.aspx
SharePoint License Tracker System (cont)

The LTS is streamlined for ease of use

Request Licenses
- From the drop down menu, select product type
- Then select the Product from the pre-populated list
- Submit the request
- An email confirmation will then be sent to your inbox

Command level view of licenses
- Once submitted the Command level approvers can then view the submission and approve/reject the request
- Once the Command approves the request it is sent to CHESS, who works with the vendor to distribute the download
CHESS offers an assortment of training on its website

- **RFQ/RFP/RFI Tutorials**
  - These tutorials give the end-user a visual guide of the RF(X) processes

- **Ordering Guides**
  - The contract ordering guides provide detail on the actions needed to place an order under individual CHESS contracts

- **CHESS Briefings**
  - Overview of the Army CHESS Program and a high level summary of the terms and conditions when signing software agreements
CHESS hosts monthly trainings via DCO on two topics

- **RFQ/RFP/RFI Process**
  - A in-depth dive into the user experience using the RF tools

- **IT e-mart Overview**
  - A high level overview of the features and functionality of the Army CHESS website
## CHESS Business/Contracts Report

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<tr>
<td>PoP</td>
<td>APR 06 – APR 16</td>
<td>FEB 07 – JUL 14</td>
<td>NOV 13 – DEC 16</td>
<td>JUL 11 – FEB 16</td>
<td>DEC 06 – APR 15</td>
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<tr>
<td>Contract Structure</td>
<td>36-month base; three (3) 24-month option; and one (1) 12-month option</td>
<td>36-month base and two (2) 12-month option</td>
<td>12-month base, two (2) 12-month option</td>
<td>36-month base and one, 24-month option</td>
<td>36-month base and three, 24-month option</td>
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<tr>
<td>Contract Ceiling</td>
<td>$5,000,000,000</td>
<td>$5,000,000,000</td>
<td>$498,000,000</td>
<td>$400,000,000</td>
<td>$20,000,000,000</td>
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<tr>
<td>FY13 Sales</td>
<td>$301,257,292</td>
<td>$703,167,684</td>
<td>N/A</td>
<td>$18,974,800</td>
<td>$1,170,078,786</td>
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### CB Twice a Year

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<th>CB 1-8</th>
<th>CB9</th>
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<td>Jun/Sep</td>
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| Total Desktop Quantity | 297,071 | 98,179 | 15,867 | 53,026 | 9,228 | 63,277 | 7,236 | 25,356 | 206 | 18,319 | 587,765 |
| Total Notebook Quantity | 301,146 | 107,936 | 19,258 | 87,282 | 10,677 | 118,298 | 9,324 | 29,786 | 401 | 44,419 | 728,527 |
| Total Tablets | - | - | - | - | - | - | - | - | 64 | 577 | 641 |
| Total Printer Quantity | - | - | - | - | - | 189 | 715 | 138 | 21,882 | 1 | 404 | 23,329 |
| Total CB Sales ($Million) | $420.20 | $156.40 | $30.20 | $118.70 | $22.20 | $154.00 | $18.03 | $74.9 | $15.4 | $41.8 | $1.34 Billion |
| Discount from ADMC Pricing | 3-53% | 4-61% | 0-53% | 2-48% | 0-57% | 0-62% | 0-56% | 0-67% | 0-71% | 0-62% | - |
| CB Cost Avoidance ($Million) | $173.80 | $57.80 | $8.10 | $36.50 | $5.50 | $65.80 | $7.05 | $68.29 | $4.4 | $27.34 | $454.58 Million |
Contact Us

Computer Hardware, Enterprise Solutions and Software (CHESS)
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Fort Belvoir, VA 22060-5526
CHESS Support Team: 888-232-4405
armychess@mail.mil

Our Vision
To be the Army’s center of excellence for commercial IT acquisition through continuously competitive contracts that provide economical, value-added, Networthy IT products and superior, performance-based IT services based on Army and DOD policy and standards compliance.

Customer Support 1-888-232-4405
https://chess.army.mil