AFCEA Belvoir Luncheon

September 26, 2018

Ms. Chérie Smith
Program Executive Officer, PEO EIS

UNCLASSIFIED
WHO WE ARE

WE ARE the Army’s trusted network and software acquisition professionals.

WE BELIEVE that the Soldier is the centerpiece of everything we do.

WE SUPPORT the Total Army and serve as a committed teammate.

WE ENSURE that the Army’s networks, logistics, HR, finance, business systems and cyber defense support anything a Soldier and the Army needs to do the job, every day.

WE GET Soldiers to the fight, support the fight and bring them home safe.

WE ARE PEO EIS.
Connecting the Army. Working for Soldiers.
WORKING FOR SOLDIERS

From recruitment to retirement; home station to foxhole, our systems intersect with Soldiers every day around the world making sure they’re ready to fight tonight.
MISSION & VISION

Mission
Rapidly deliver *integrated, innovative and cost-effective* systems and services for the Total Force, to globally connect the Army and provide a decisive information advantage to every Soldier.

Vision
Be the recognized leader in delivering *integrated and cost-effective* information systems and information technology solutions across the Department of Defense.
FY18 Highlights

- **Acquisition Innovation**
  - Defensive Cyber Operations
  - Other Transaction Authority

- **Network Modernization**
  - Satellite Communication
  - Infrastructure
  - Networks CFT Collaboration

- **Enterprise Services**
  - Unified Capabilities
Our Stakeholders
Priorities

Line(s) of Effort

1. Talent Management
   - COL Matt Russell

2. Stakeholder Management
   - Mr. Brendan Burke

3. ERP Integration
   - COL Ed Barker

4. Network Integration
   - Mr. Dan Joyce

Strategic Goals

1. Right People. Right Place. Right Time.
2. Building and maintaining relationships.
3. Integrated and innovative ERPs.
4. Network modernization, cyber security operations and enterprise solutions.
Post Modern ERP Challenge

FUTURE

CLOUD

Data Lake/On Premises
Integrated Data

Leverage Industry Diversity

SAP Based
Oracle Based

Shared Services
- Common Services
- Cyber Security
- Shared Computing
- Shared Storage
- Shared Tools
- Enterprise Data Analytics

LAST PLAN

Shared Hosting Environment

Oracle
Oracle
IPP-S-A
IPP-S-A
SAP
SAP
SAP
SAP
SAP
SAP

As-Is

While the Army has gained efficiency within domains from our ERPs, they continue to face challenges
- Stovepipes
- Expensive to run
- Not well integrated

Future

PEO EIS and Industry Partners unified
- **Leverage Innovation**
  - What can industry provide that is new, innovative and efficient?
- **Improve cost savings efficiencies**
  - Looking at new ways to do this same work
  - Ensure auditable systems
- **Integrating our ERPs**
  - No one product meets the Army needs by itself – How does the Army acquire the best of breed? What is the right mix of capabilities for an integrated ERP approach?

Increase Efficiencies, Reduce Cost, Increase Delivery Speed, Improve Quality, Promote Operational Effectiveness
The Network: 
*Flatter, Faster, Mobile*

- Network Modernization
- Cybersecurity Operations
- Enterprise Services
Army success is Industry success!

Vendors willing to be a part of the journey are essential to Army success

How You can help

• Unbiased feedback
• Other Transaction Authorities
• Improve cost savings efficiencies

“Win – Win” Solutions

• Leverage Innovation
• Strategic Partnership fueled by success and fair profit
• Technical exchange results in 'win-win' product enhancements
• No-Cost enhancements eliminate Army gaps and expensive customization

Army Benefits From Vendor Partnership
# Procurement Opportunities

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<tr>
<th>Program</th>
<th>Procurement Type</th>
<th>Description</th>
<th>Office</th>
<th>Contract Type</th>
<th>Estimated Award Date</th>
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<td>IT ENTERPRISE SERVICES – SOFTWARE 2 (ITES-SW2)</td>
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<td>INDEPENDENT LOGISTICS ASSESSMENT (ILA). LIFE-CYCLE LOGISTICS HEALTH SUPPORT SERVICES</td>
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Procurement Opportunities are now updated monthly on the PEO EIS website! [http://www.eis.army.mil/procurements/future-opportunities](http://www.eis.army.mil/procurements/future-opportunities)
AFCEA Belvoir Industry Days

We look forward to seeing you at

**AFCEA Belvoir Industry Days 2019**

March 20-22, 2019

Gaylord National Resort and Convention Center
National Harbor, MD
The Army relies on PEO EIS

Connecting the Army. Working for Soldiers.

http://www.eis.army.mil/