Today’s Guest Speakers:

Ms. Alexandra Rouse, Professional Services Program Executive - OASIS and PSS, GSA

Ms. Jihyun (Ji) Huyck, IT Account Manager, Office of Information Technology Category, GSA
Three Truths and a Lie – Alexandra Rouse

1. I lived in the Netherlands for an extended period
2. I was deployed to Ghana during my time with USAID
3. I have a family home in Mexico
4. I wrote Presidential transition protocol for the incoming staff
Three Truths and a Lie – Ji Huyck

1. Before GSA, I was offered an FBI agent position
2. I have a brother who is a professional driver testing cars around the world
3. I have 3 very active boys
4. I speak German
Office of Professional Services & Human Capital

Primary source for Best-In-Class professional services and human capital services government-wide contracts:

- Helping agencies address professional services requirements
- Capturing spend under management
- Decreasing duplicative requirements to creating overall savings for the federal community
Access to the Professional Services Offerings

Professional Services Schedule
- More than 3,700 vendors providing a full range of professional services

One Acquisition Solution for Integrated Services (OASIS)
- Multiple Award Contract vehicle created to support cost and fixed type contracts for integrated complex requirements covering multiple functional areas

Human Capital and Training Services (HCaTS)
- Multiple Award Contract vehicle created to support customized services for training and development, human capital strategy, and organizational process improvement

Blanket Purchase Agreements
- Performance Management/Continuous Process Improvement (PM/CPI)
- Identity Protection Services (IPS) BPA
Army Spend Under GSA Professional Services

### Fiscal Year / Small Business Indicator

<table>
<thead>
<tr>
<th>Contract Vehicle</th>
<th>FY2016</th>
<th>FY2017</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Small</td>
<td>Other Than Small</td>
</tr>
<tr>
<td>One Acquisition Solution for Integrated Services</td>
<td>$1.1M</td>
<td>$520.5M</td>
</tr>
<tr>
<td>One Acquisition Solution for Integrated Services - Small Business</td>
<td>$127.1M</td>
<td>$1.1M</td>
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<tr>
<td>PROFESSIONAL SERVICES SCHEDULE (PSS)</td>
<td>$768.8M</td>
<td>$596.6M</td>
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<tr>
<td>Grand Total</td>
<td>$897.0M</td>
<td>$1,118.2M</td>
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### Spend by Agency Vehicle

(Funding Agency = Army, Contracting Agency = Any)

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Open Market</th>
<th>Army</th>
<th>GSA</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY2013</td>
<td></td>
<td></td>
<td>GSA</td>
</tr>
<tr>
<td>FY2014</td>
<td></td>
<td>Army</td>
<td>GSA</td>
</tr>
<tr>
<td>FY2015</td>
<td></td>
<td>Army</td>
<td>GSA</td>
</tr>
<tr>
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<td></td>
<td>Army</td>
<td>GSA</td>
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</table>
Office of Information Technology Category

Provides access to best-value information technology (IT) and telecommunications products, services, and solutions to federal, state, local, and tribal government organizations.
Great Government Through Technology: Customer Benefits

- Streamlined Acquisitions
  - Most IT solution sets available
  - Pre-negotiated contracts
  - Reduced procurement lead-time
  - Direct ordering capability
  - Access to world class industry partners
  - Supports agencies’ socioeconomic goals
Access to the Federal Marketplace:
GSA ITC Vehicles and SB Initiatives

- Schedule 70: Best In Class
- Making It Easier Initiative
  - Start Up Spring Board
  - FASSt Lane
- Enterprise Infrastructure Solution: EIS
- GWACs
Access to the Federal Marketplace:
Schedule 70

- Start-up Springboard
  - ‘In lieu of’ replaces two year corporate experience requirement
  - Use experience of key personnel
  - Financial documentation demonstrating responsibility ‘in lieu of’ two years of financial documentation

- FASSt Lane
  - 45 days for new offers
  - Less than 48 hours for contract modifications
## Army Spend under GSA Contracts

<table>
<thead>
<tr>
<th></th>
<th>FY2016</th>
<th>FY2017</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Small</td>
<td>Large</td>
</tr>
<tr>
<td>Sched 70</td>
<td>$406.3M</td>
<td>$598.9M</td>
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<tr>
<td>Alliant SB</td>
<td>$153.1M</td>
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<tr>
<td>Alliant</td>
<td>$690.7M</td>
<td>$690.7M</td>
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<tr>
<td>8a Stars2</td>
<td>$120.5M</td>
<td>$120.5M</td>
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### Spend by Agency Vehicle

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<th>Fiscal Year</th>
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<th>Army</th>
<th>DoD IDIQ</th>
<th>GSA</th>
<th>IDIQ Other</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY2013</td>
<td>Red</td>
<td>Green</td>
<td>Gray</td>
<td>Blue</td>
<td>Orange</td>
</tr>
<tr>
<td>FY2014</td>
<td>Red</td>
<td>Green</td>
<td>Gray</td>
<td>Blue</td>
<td>Orange</td>
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<tr>
<td>FY2015</td>
<td>Red</td>
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<td>Gray</td>
<td>Blue</td>
<td>Orange</td>
</tr>
<tr>
<td>FY2016</td>
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<td>Green</td>
<td>Gray</td>
<td>Blue</td>
<td>Orange</td>
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What’s New

• Next Gen GWACs:
  • VETS 2 (awarded)
  • Alliant 2 (awarded) & Alliant 2 Small Business (in source selection)

• *Best In Class* Designation (*BIC*) by OMB:
  • Alliant/Alliant SB, Alliant 2/Alliant 2 SB
  • VETS 2
  • FSSI Wireless

*GSS Laptop/Desktop and Schedule 70 hardware and software within ITC already designated as BIC Solutions*
Q&A

Thank You!