Today’s Guest Speaker:

Mr. Robert Stewart, Jr., DoD Defense Threat Reduction Agency, Director – Small Business Innovation Programs

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Three Truths and a Lie – Robert Stewart

1. Ich Sprechen Deutsche (I speak German)
2. I am the first person in my family to graduate college
3. My cat’s name is Nemo
4. Small Business is my Passion!
DTRA OSBP Overview

Vision:
- To facilitate outstanding acquisition innovative capability by utilizing Small Business to the maximum extent practical.

Mission:
- Facilitate mission success through the investment in DTRA’s People, Processes & Products by facilitating a robust Small Business industrial base who will provide unparalleled SB performance and technological superiority to our warfighter.
DoD Policy on Small Business

Government policy to provide *maximum practicable opportunities* for small businesses (FAR 19.201)

Policy is implemented through various types of prime contract small business set-asides

Policy also implemented by maximizing small business subcontracting opportunities thru solicitation evaluation criteria (DoD FAR Supplement 215.304)

There are 5 types of Small Business set-aside solicitations:

- Small Business set-aside
- Service-Disabled Veteran-Owned Small Business set-aside
- Women-Owned Small Business set-aside
- HubZone Small Business set-aside
- Competitive 8(a) Small Business set-aside

All 5 types of Small Business set-asides follow formal FAR Part 15 source selection procedures

- Procurement timelines for any of the 5 types of Small Business set-asides and unrestricted solicitations are approximately the same

DTRA/ Small Business affords rapid acquisition capability to its clients by maximizing technologically innovative small business concerns
## OSBP Overview

### Agency Engagement
- Streamline Requirements Development into functional areas: Innovation, Services, Goods
- Infuse non-traditional firms with mission directorates to assist in project execution

### OSBP Resources
- OSBP DIR has identified a Requirement for 2 FTEs to support the Agency’s Mission of streamlining Acquisition through utilization of Small Businesses

### Authorities
- DTRA has ALL authorities necessary to support the Agency’s mission
- Key to streamlining acquisition is to posture small businesses to be responsive to these requirements by leveraging ALL Existing FAR authorities across DTRA’s acquisition portfolio
  - Identify the requirement(s) & provide the right instrument
    - i.e. Commercial Solutions Offerings

### Incubate, Accelerate, Perform
- DTRA currently participates in Small Business Innovative Research (SBIR), Scientific Technology Transfer (STTR) & Rapid Innovation Fund (RIF)
  - Each of these Small Business Programs are funded at the OSD level and provide a ‘continuous proving ground’ to field DTRA areas of interest(s) / mission sets
- FY 18 Key Initiative
  - Status these concerns against Agency priorities (Est. ROI metrics)
  - Mapping these Topics to Acquisition programs of record – to facilitate streamlined acquisition

### DTRA OSBP Mission
- To invest in DTRA’s People, Process, Products by facilitating a robust DTRA industrial base who will provide unparalleled SB performance and technological superiority to our warfighter.

### FY18 Key Initiatives
- Small Business Outreach Program (Acq Forecast)
- Realign SBIR / STTR program(s) to SB office
- DTRA ISS/ASR Small Business Thresholds for Services/Goods
- Stand Up DTRA Mentor Protégé Program

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DTRA’s Buying Vehicles

Green - regular and/or reoccurring use  
Yellow - occasional use (red outline - via other organization’s vehicle)  
Red - not currently utilized
DTRA predominately contracts for Services:
94% ($767M) of Total Obligations ($819M)
84% (1737) of Total Actions (2064)

Portfolio Group, $(M) Obligations, % of Obligations

FY2017 Obligations

Key Services
- Facilities, $7.3M, 1%
- Construction
- Knowledge Based $411M 54%
- R&D, $250M 33%
- IT...

Key Products
- IT 85%
- Facilities...
Menu of Current Solutions

Research and Development
Various IDIQs in place through 2026

Security
IDIQ in place through 2021

Co-op Threat Reduction
Various IDIQs in place through 2019

Construction (Test Ranges)
IDIQ in place through 2021

Advisory & Asst Services
Various IDIQs in place through 2021

Admin Support Services
IDIQ in place through 2020

Exercise Support
IDIQ in place through 2024

Information Technology
IDIQ in place through 2018

Reach-Back
IDIQ in place through 2019

Accounting & Fin Support
IDIQ in place through 2020

DTRA is Prepositioned for Long-term Service Procurements
DTRA FY18 SB Goals

<table>
<thead>
<tr>
<th>Weight</th>
<th>Goal Area</th>
<th>Goal</th>
</tr>
</thead>
<tbody>
<tr>
<td>50%</td>
<td>Prime Contracting</td>
<td>16.5%</td>
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<tr>
<td>20%</td>
<td>Socio-Economic Table*</td>
<td></td>
</tr>
<tr>
<td>10%</td>
<td>Subcontracting</td>
<td>95%</td>
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<tr>
<td>10%</td>
<td>SAT</td>
<td>66%</td>
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<tr>
<td>5%</td>
<td>Component SB Duties</td>
<td>Submission</td>
</tr>
<tr>
<td>5%</td>
<td>Self-assessment</td>
<td>Submission</td>
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*Socio-Economic Table

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<th>Goal</th>
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<tbody>
<tr>
<td>SDB</td>
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<tr>
<td>WOSB</td>
<td>2.2%</td>
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<tr>
<td>SDVOSB</td>
<td>3.0%</td>
</tr>
<tr>
<td>HUBZone</td>
<td>1.0%</td>
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FY17 DTRA Awarded
- $126M or 21.93% via Prime Contracts to SB’s

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# DTRA SB Opportunities

## DTRA - TARGETED SMALL BUSINESS OPPORTUNITIES

<table>
<thead>
<tr>
<th>Requirement Name</th>
<th>Description</th>
<th>$ Value</th>
<th>Est. RFP Release</th>
</tr>
</thead>
<tbody>
<tr>
<td>1) DTRA R&amp;D Strategic Communications Requirement</td>
<td>Developing strategic communication plan for industry, academia and other USG stakeholders, to include the Annual Report to Congress, is a critical requirement.</td>
<td>$6M</td>
<td>Q4 FY18</td>
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<tr>
<td>2) DTRA-Joint Improvised Threat Defeat Organization (JIDO) J8 Acquisition Program</td>
<td>Support the overall J8 in FYDP development, contract management support, and implement efficiencies across J8.</td>
<td>$4M</td>
<td>Q4 FY18</td>
</tr>
<tr>
<td>3) Strategic Messaging support DTRA-CT Bio-Threat Reduction Program (BTRP)</td>
<td>Strengthen and update BTRP’s strategic messages to a variety of stakeholders including: Assist with the Director’s Guidance. Produce a new Tri-fold and a video of BTRP activities for worldwide use.</td>
<td>$6M</td>
<td>Q4 FY18</td>
</tr>
<tr>
<td>4) ITSS - Single Award Contract - SB Set Aside</td>
<td>Enterprise IT Services support for DTRA - Agency IDIQ</td>
<td>$350M</td>
<td>Q3 FY18</td>
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